

CASE STUDY: **IN-HOUSE FABRICATION SHOP** **2023**



Taylor'd to Your Timeline

Large fencing projects require specialized knowledge to successfully complete. More specifically, providers with the know-how to build their own fencing, while incredibly rare, are great options when time is of the essence.

Unfortunately, as few as 5% of fencing companies have their own in-house fabrication shop. Taylor Fence is part of the elite number of providers offering this service, and their decades of experience in the industry make their process even more efficient.

This article will explore the benefits of an in-house fabrication shop and how they translate into value for customers.



CORPORATE OFFICE:

601 S. Wahsatch Ave, Unit A
Colorado Springs, CO 80903



DENVER OFFICE:

1811 W. 13th Ave
Denver, CO 80204



CONTACT US:

(719) 576-1626
Info@taylorfenceco.com

CASE STUDY: **FABRICATION SHOP**

Fabrication Shop Overview

An in-house fabrication shop allows builders to design and produce fencing tailored to clients' specific needs. While not every project requires this service, it is an invaluable tool for larger projects as well as for projects with highly specialized designs. From large-scale military fencing to smaller-scale HOA projects, in-house fabrication allows Taylor Fence Company to cut out the middleman and complete projects much sooner than the competition. Their fabrication team has experience with a variety of different materials, so clients can receive beautifully designed and fabricated fencing no matter their unique needs.



The Importance of In-House Fabrication

In-house fabrication is an important addition to Taylor Fence for a few different reasons. First, the shop improves the lead times on projects, which would otherwise push project completion by weeks or months. Thanks to their onsite capabilities, Taylor Fence cuts that out of the equation completely and can usually complete jobs a lot faster than the competition.



CASE STUDY: **FABRICATION SHOP**

Furthermore, almost every customer wants their project done as quickly as possible. Whether this is in response to emerging security concerns, or they are simply concerned about downtime and lost revenue, timelines can often make or break a deal. Taylor Fence can not only offer a faster and more streamlined process thanks to in-house fabrication but also an increased ability to meet said deadlines even in the event of fabrication errors or damaged supplies. No lead time doesn't only benefit clients up-front, but it is an ongoing advantage allowing Taylor Fence to keep their projects on track despite difficulties.



While removing lead times is impressive all on its own, this is not the only way in-house fabrication gives Taylor Fence an advantage. The well-stocked and well-managed shop also enables the fabrication team to produce customized designs made with client specifications in mind using the company's own in-house welders. This gives the company more control over the fabrication process and enables them to provide in-house quality control before clients ever see the fencing in question.



CASE STUDY: **FABRICATION SHOP**

A Local One-Stop Shop

Taylor Fence is the only fencing company in Colorado Springs that not only sells to local contractors, but also to the general public. Big box suppliers typically sell residential materials that only work for certain brands of fencing and sales people have a limited knowledge of the product. Taylor Fence's experienced yard manager maintains a large stock of fencing supplies that would accommodate most projects, residential and commercial. This provides a great benefit to our clients in the event of damage or general maintenance over time.

Additionally, if you're a DIY type of person but have no idea what pieces you need to fix an existing fence or even the names of the pieces (which makes researching online very difficult!), it can be easier to bring them into our well-stocked shop to determine which replacement pieces are needed. This not only solves your problem with expert guidance, but also removes the need for shipping time and costs.



CASE STUDY:
**FABRICATION
SHOP**



Conclusion

The value of an in-house fabrication shop is clear. From decreasing lead times to enabling crews to complete projects on-time even when errors or accidents arise, the in-house fabrication shop is a critical part of the success of Taylor Fence. It allows our team to create custom quality projects to the specific needs of our customers in a streamline manner.

Taylor'd to the highest standards.

Taylor'd to handle any complexity.

Taylor'd to your needs.

